

# Why Insight for AWS

Expert support for AWS cloud, from assessment and migration to optimization and expansion

Insight is a leading AWS partner, helping organizations leverage scalable and cost-effective cloud resources for greater organizational agility. As an AWS Marketplace Skilled Consulting Partner (MSCP), we offer a host of Independent Software Vendor (ISV) solutions to help our clients make the most of their AWS® cloud environments, from migration to optimization.

## Key service areas

Cost optimization	Cloud security	Migration	Cloud Economics Assessments	Infrastructure Assessments	Storage and backup

## Insight by the numbers

### Overview and scale

<b>4,500+</b> engineers, architects & tech field consultants	<b>1,500+</b> projects delivered per year	<b>25+ years</b> of data center experience	<b>400+</b> enterprise data centers migrated/consolidated since 2015
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## Why Insight for modernization

Regularly running <b>300+</b> public cloud projects at any given time	<b>&gt;1EB</b> and <b>&gt;2M</b> of data and migrated workloads since 2015
Consulted on <b>4,000+</b> projects in 2021	Managed Services clients on <b>6</b> continents
	<b>300+</b> individual service offerings

## Client success story

**A large federal contractor establishes a comprehensive chargeback model.**



**Challenge:** With hundreds of AWS accounts, the company was looking to assign costs for shared services such as user authentication and monitoring.

### Solution:

- Build out detailed inventory reports of compute and storage.
- Segment data based on line-of-business and individual project.
- Make reports accessible, processable and savable long term in case of audits.

## Insight is a top AWS partner



- + **Advanced Services Partner**
- + AWS Public Sector Partner
- + AWS Marketplace Skilled Consulting Partner
- + AWS Solution Provider Program
- + Preserve Ready
- + Well-Architected Partner Program



## AWS Competencies

- + AWS Security
- + AWS Migration
- + Microsoft Workloads
- + Amazon EC2 for Microsoft Windows



## AWS architect certifications on staff

- + AWS Certified Solutions Architect — Associate and Professional
- + AWS Certified SysOps Administrator — Associate
- + AWS Certified Developer Associate
- + AWS Certified DevOps Engineer — Professional
- + AWS Security Specialty
- + AWS Advanced Networking Specialty
- + AWS Well-Architected Review Certified

## Cloud Optimization Services

Insight's Cloud Optimization Services for AWS offer a single-pane-of-glass platform — the CloudCheckr management portal — to secure, manage and govern your AWS environment. They also include regular cadence calls with Insight cloud experts to deliver personalized guidance to help you reduce total cost of ownership, improve cloud security and increase your overall confidence in AWS management.



**Get control over cloud costs to capitalize on total business value.**



**Simplify cloud management to relieve IT teams of excessive manual tasks.**



**Take the guesswork out of securing your AWS cloud environment.**



**Scale or make changes to your cloud environment with ease.**

## CloudCheckr management portal

Insight's CloudCheckr management portal offers users a platform to secure, manage and govern your AWS environment.

- Unified visibility
- Flexible, dynamic reporting
- Automated cost optimization reports
- Recommendations on Reserved Instance (RI) purchases and cost savings plans
- Flexible budget and utilization alerting
- Best practices recommendations
- Log changing across one or multiple accounts
- Identification of AWS Security Hub vulnerabilities
- Compliance reports
- Governance and security policy framework guidance
- Ready access to historical data

## Regular cadence calls

Cadence calls with Insight's AWS architects and cloud success advisors deliver personalized consulting for your AWS environment. Get guidance on AWS services options and best practices, identify opportunities for configuration or automation, and receive support for scaling on the fly or retiring unused services.

## AWS Consulting Services at Insight

As an AWS Advanced Tier Services Partner, Insight brings the expertise of more than 4,500 engineers, architects and tech field consultants to help our clients deploy AWS to optimize cloud initiatives and realize transformation goals.

## Packaged offerings

- AWS Assistance Hours
- AWS Disaster Recovery, Backup & Restore
- AWS Cloud Foundations
  - Starter, Standard, Essentials and Advanced
- AWS Security Environment Assessments
  - Standard and Essentials
- AWS Server Migrations
  - Up to 25, 50 and 100 servers
- AWS Migration Assessments
  - Funding may be available to help cover client costs.

## AWS Security offerings

Cloud can be complicated. That's why Insight offers expert guidance to help establish and maintain the latest security, control and compliance. We can help your organization realize the many benefits of AWS without sacrificing security.

## Packaged offerings:

- Cloud Security Assessments
- Well-Architected Review

## Application Modernization Assessment for AWS

Designed to help clients choose the best path forward for cloud migration, this offering can help your organization determine whether to rehost, refactor, rearchitect or retire certain applications to optimize AWS cloud spend and strategic investments.



## Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

[solutions.insight.com](https://solutions.insight.com) | [insight.com](https://insight.com)



Getting started is easy.

Scan this code to learn more about Insight and AWS offerings and connect with our team.

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